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Insight at a glance

- · Global provider of IT hardware, software and service solutions
- · Comprehensive resource for cloud solutions
- Fortune 500 company founded in 1988
- Generated sales of \$5.4 billion in 2015
- 2,300+ product and industry certifications
- Partnerships with 3,600 manufacturers and publishers
- Global software reseller with extensive license management services
- Approximately 5,700 teammates worldwide
- Operations in 22 countries, serving clients in more than 200 countries and territories
- Transacts business in 14 languages and 14 currencies

Connected to leading partners

Worldwide Adobe Licensing Center

Cisco Gold Certified Partner

- Master Specialization in Unified Communications
- Master Specialization in Security
- · Master Specialization in Managed Services
- Master Specialization in CloudBuilder

Dell EMC Titanium Black Partner

HP Platinum Partner

IBM Gold Partner

Lenovo Platinum Partner

Leading Microsoft Global Licensing Reseller

- 14 Gold Partner competencies
- 2 Silver Partner competencies

Symantec Platinum Partner

VMware Premier Partner

Subsidiaries

BlueMetal, an Insight company Datalink, an Insight company Ignia, an Insight company







2016 achievements

- · Cisco U.S. Nationals Services Partner of the Year
- · Cisco U.S. Nationals Capital Partner of the Year
- Cisco U.S. Architectural Excellence: Enterprise
 Networking
- · Public Sector Cisco Meraki Elevate Partner of the Year
- Meraki Elevate Partner of the Year South
- · Dell EMC Premier Plus Partner of the Year
- Dell EMC Philanthropic Partner of the Year
- HP Personal Systems Reseller of the Year U.S.
- Intel Workplace Transformation Partner of the Year
- Microsoft Internet of Things Worldwide Partner of the Year (BlueMetal)
- Microsoft Surface Hub U.S. Reseller of the Year
- Microsoft U.S. Federal Channel Partner of the Year (Insight Public Sector)
- · Microsoft U.S. OEM Partner of the Year
- Veritas Americas Access Reseller of the Year
- Recognized by the Phoenix Business Journal among the Top 10 best places to work in Phoenix
- Certified Great Place to Work

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